



Delivery program project management construction/steel construction

Cost effective solution for your project

Information. Partnership. Projects

The steel/steel construction project management of Salzgitter Mannesmann Stahlhandel GmbH generates a sustainable added value for its customers and partners - for construction and steel construction companies.

Technical competence, comprehensive project know how and an extensive network are a guarantor for a successful cooperation.

Partnership is most important for us. We develop cost effective solutions for your project jointly with you - always adapted to your needs and the requirements for the project.

Information for you.

Early project information of national large projects are the basis for a successful sales activity. Based on 2,000 sources, we research and document current nationwide project information for you. We create added value in combination with our comprehensive contacts and a nationwide project coordination as well as regional sales structures.

Utilize our free service for your time related and technical project advantage.

Your strategic partner.

Today, strategic cooperation is more important than ever before. Individual concepts guarantee sustainable synergies. Through continuity, efficiency and trustful cooperation, we offer cost effectiveness, safety and competence.

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We live our projects.

Benefit from our comprehensive, national network for the cost effective design and realization of your projects.

Utilize the many benefits of customer and project oriented solution through prefabricated sub components or total components in steel and composite construction already during the planning, quotation and calculation phase.

- Consulting
- Individual and exclusive optimization and special proposals
- Area wide, national project coordination
- Regional distribution structures, contact persons near you
- Project related documentation and tracking
(1 Project = 1 Supplier = 1 Distribution partner)
- Flexible complete delivery of a project under inclusion of all in-house and external product and delivery options
- Support already during the quotation and calculation phase with respect to pricing and scheduling
- Securing the material availability for the project start
- Cooperation and coordination with the partner mills
- Cost effective and competitive project offerings
- Efficient and professional project handling



Sales Organisation

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